

Key Operating and Financial Data

	2016	2015	2014	2013	2012	2011
	(Rs '000')					
Summary of Profit and Loss						
Sales	1,581,547	1,409,082	1,498,547	1,369,547	1,192,439	1,432,576
Cost of Goods Sold	(1,238,213)	(1,140,866)	(1,199,098)	(1,085,260)	(951,797)	(892,139)
Gross Profit	343,334	268,216	299,449	284,287	240,642	540,437
Operating Profit	210,240	132,257	177,208	209,610	170,316	436,427
Finance Cost	(76,564)	(212,188)	(225,340)	(255,528)	(337,853)	(351,895)
Profit / (loss) before tax	133,676	(79,931)	(48,132)	(45,918)	(167,537)	84,532
Profit / (loss) after tax	44,989	(118,849)	(61,291)	(51,226)	(125,936)	179,970
EBITDA	381,911	298,563	353,387	387,807	348,575	613,923
Financial Position						
Share Capital - Ordinary	1,020,000	1,020,000	1,020,000	1,020,000	1,020,000	1,020,000
Share Capital - Preference	1,100,000	-	-	-	-	-
Reserves including unappropriated profit	(607,476)	(642,587)	(523,018)	(462,275)	(407,942)	(283,170)
Long term borrowings	111,822	1,455,350	1,658,785	1,745,617	1,762,774	2,000,588
Property, plant and equipment	1,655,483	1,771,052	1,900,009	2,038,649	2,207,731	2,378,326
Net Current Assets	(211,114)	241,023	279,990	178,441	(41,234)	145,619
Key Financial Ratios						
Gross profit margin (%)	21.71	19.03	19.98	20.76	20.18	37.72
EBITDA margin to sales (%)	24.15	21.19	23.58	28.32	29.23	42.85
Pre tax margin (%)	8.45	(5.67)	(3.21)	(3.35)	(14.05)	5.90
Net profit margin (%)	2.84	(8.43)	(4.09)	(3.74)	(10.56)	12.56
Return on equity (%)	2.97	(31.49)	(12.33)	(9.18)	(20.58)	24.42
Return on capital employed (%)	12.94	5.86	7.25	8.46	6.84	15.63
Current Ratio (Times)	0.77	1.61	2.26	1.41	0.93	1.31
Quick Ratio (Times)	0.74	1.35	1.94	1.27	0.82	1.04
Debtors turnover (days)	12	23	20	31	15	24
Inventory turnover (days)	10	33	21	23	27	59
Creditors turnover (days)	48	52	34	46	42	58
Operating cycle (days)	(26)	4	7	8	0	25
Debt: Equity Ratio	7:93	83:17	80:20	78:22	75:25	74:26
Interest cover (Times)	2.75	0.62	0.79	0.82	0.50	1.24
Earnings / (loss) per share (pre tax) (Rupees)	1.31	(0.78)	(0.47)	(0.45)	(1.64)	0.83
Earnings / (loss) per share (after tax) (Rupees) - Basic	0.44	(1.17)	(0.60)	(0.50)	(1.23)	1.76
Earnings / (loss) per share (after tax) (Rupees) - Dilluted	0.21	(1.17)	(0.60)	(0.50)	(1.23)	1.76
Hydrogen Peroxide Production (MTs)	32,234	32,098	32,506	26,394	27,890	29,792
Hydrogen Peroxide Sales (MTs)	33,841	31,785	32,131	29,626	28,289	29,120
Price Earning Ratio (Times)	13.67	(4.05)	(9.95)	(10.93)	(3.14)	3.45